



## Company Profile

### Highlights

#### Over 10 years of leadership in Legal Technology Consulting

- Forensic Data Acquisition and preservation
- Processing and custom Data Mining
- Experts in digital content analytics and early case assessment
- Global onsite services & multi-language document search and review
- The Industry's first true end-to-end e-discovery software application, introduced in 2010

### Accolades

- Highest rating ever awarded in reviews by TechnoLawyer, 2011

**"We believe (the Digital WarRoom offering) is a smart strategy, tapping into the neglected e-discovery market for solo practitioners and small firms."**

*Nick Patience, Analyst,  
451 Group*

### Over 3000 Managed projects

- SEC Investigations
- Antitrust Matters
- Merger and Acquisition due diligence
- Litigation of all types:
  - Intellectual Property
  - Pharmaceuticals
  - Insurance Industry
  - Product Liability

## "E-Discovery for Everyone"

Gallivan Gallivan & O'Melia (GGO) provides law firms and corporate legal teams with e-discovery software, consulting services, and project management, enabling them to cost-effectively meet demands for production of documents in response to litigation, government investigations, or M&A activity.

Traditional E-Discovery services have catered to the 'mega-cases' – perhaps as few as 10% of the overall number of matters in litigation. A true end-to-end solution, the Digital WarRoom platform is capable of handling every matter, regardless of size, in a cost-efficient and consistent manner. We do this on one seamless platform, with the ability to flexibly configure and scale to fit the project at hand.

GGO was established in 2002 as a spin-off from global law firm Preston Gates & Ellis (later known as K&L Gates) to focus exclusively on serving the birth of the rapidly growing e-discovery services market. At 14% CAGR, this specialized market is forecast to reach \$1.5 billion in 2013. (Gartner Group).

### Staff of over 40 consultants Providing E-discovery Guidance to Clients

- Deep experience and skills in Software, Data preservation, collection, and analytics; Network Security, review methodology and workflow, and Litigation support
- GGO consultants and project managers hold legal and technical credentials including JD, MBA, CPA, CISSP, CPM, Engineers, and ACEDS (Association of Certified e-Discovery Specialists) certifications

### Aligned to support Growing Legal and Compliance Pressures

- Federal Rules of Civil Procedure on e-discovery are increasingly adopted by state and local jurisdictions;
- Judges increasingly require the collection and production of digital evidence
- GGO is an affordable solution for law firms and corporations who find traditional industry cost models prohibitive.



The Digital WarRoom E-Discovery Platform scales to support the entire portfolio of corporate legal matters, from internal employment investigations to multi-year, multi-plaintiff litigations involving terabytes of data.

## Active Technology and Industry Leadership



The team at GGO Digital WarRoom is changing the way the world thinks about value in e-discovery solutions. At the root of the GGO value proposition is a strong belief that well-designed technology can be accessible, affordable, and easy to use for all legal professionals. With that goal in mind, we join forces with forward-thinking industry organizations to educate and empower legal and technical professionals in the e-discovery community. We're working together to change the way the world conducts e-discovery.

## Representative Clients

### Leading Law Firms and Corporations



### Seattle – Corporate Offices

811 1st Avenue, Ste 409  
Seattle, WA 98104  
206.652.1441

### Dallas

3102 Oak Lawn Avenue, Ste 201  
Dallas, TX 75219  
214.522.7500

### New York City

110 W. 40th Street, Ste 1403  
New York, NY 10018  
212.575.0163

### San Francisco

244 California Street, Ste 310  
San Francisco, CA 94111  
415.248.0006

### Santa Clara

2450 Scott Boulevard, Suite 301  
Santa Clara, CA 95050  
415.248.0006

### Los Angeles

Twin Towers, 2049 Century Park East  
Suite 4320  
Los Angeles, CA 90067  
310.776.7520